



**Wonderful! You want to  
have further details.**

The 1stbp service:  
How we operate, how you profit.

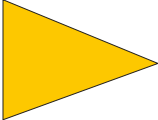
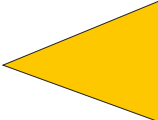
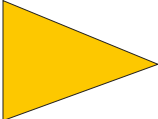
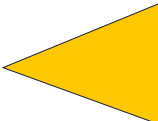
## What is 1stbp?

**1stbp is  
business documents  
on virtual paper.**

- 2 Business documents of the supply chain (orders, delivery notes, receiving advices, invoices) will remain in electronic format just by selecting a special printer driver. They are no longer printed and retyped.
- 2 The data, required by the receiver for automatic processing is extracted "upon transmission".
- 2 The conventional, expensive and cumbersome snail-mail becomes obsolete.
- 2 1stbp is an intelligent connection between two IT-Systems and avoids usual high expenses needed for compatibility.
- 2 The representation of the invoice as an image can be displayed on screen and printed at any time by authorized individuals.
- 2 The virtual paper being used by 1stbp contains the data of the invoice, the layout information for display and printing, the company paper, the digital signature certificate and the encryption data.



## First Businesspost: ONE service provider for all business documents of the whole supply chain...

Buyer	1stbp	Supplier
<b>Orders</b> (structured data)		Structured data for automated processing
		PDF as E-Mail
		WebEdi
<b>Delivery note</b> (structured data)		Printstream
		Structured data
		WebEdi
<b>Receiving advice</b> (structured data)		Structured data for automated processing
		PDF as E-Mail
		WebEdi
<b>Invoice</b> (structured data and paperbased summary invoice or qualified signature)		Printstream
		Structured data
		WebEdi

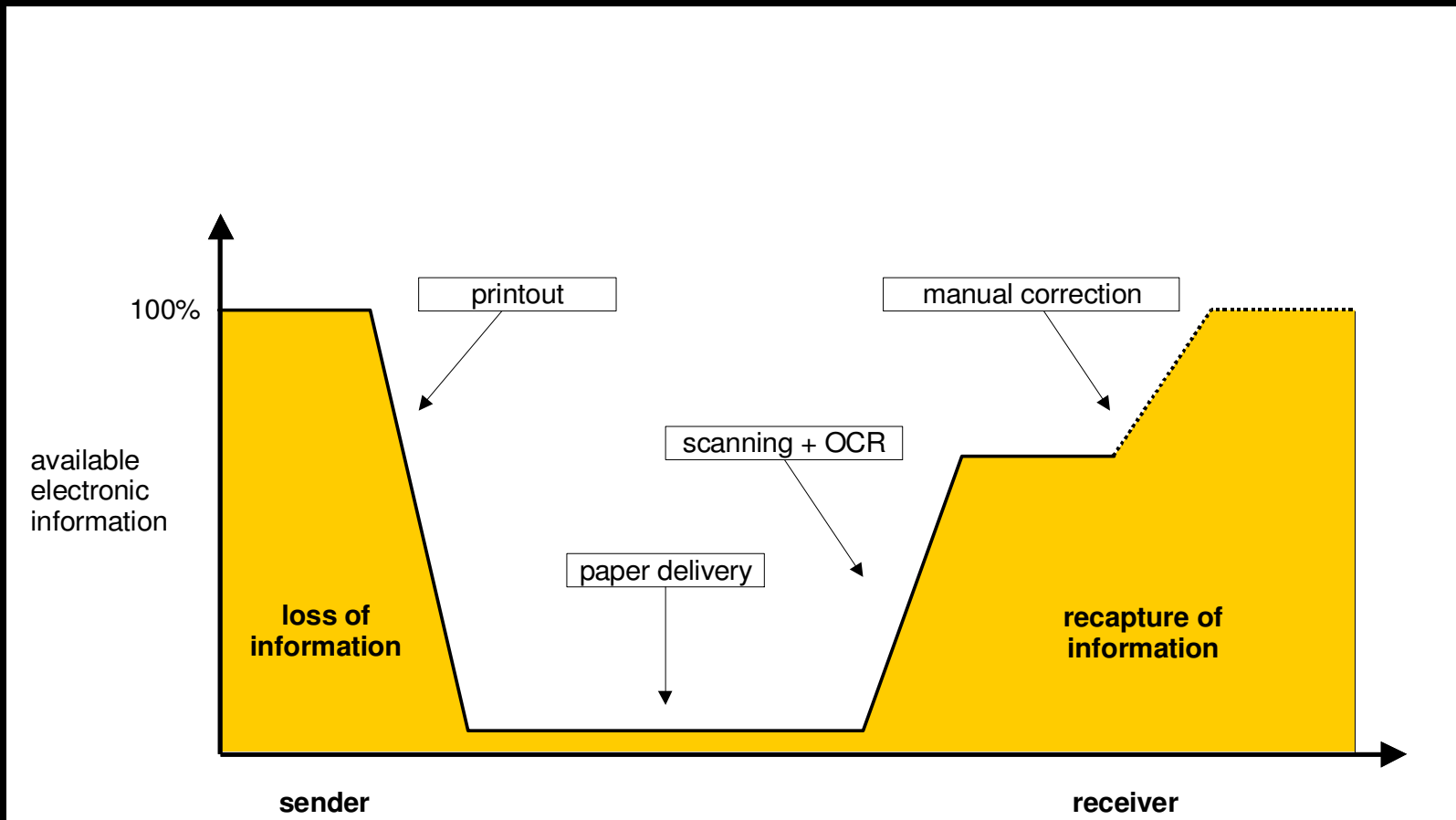




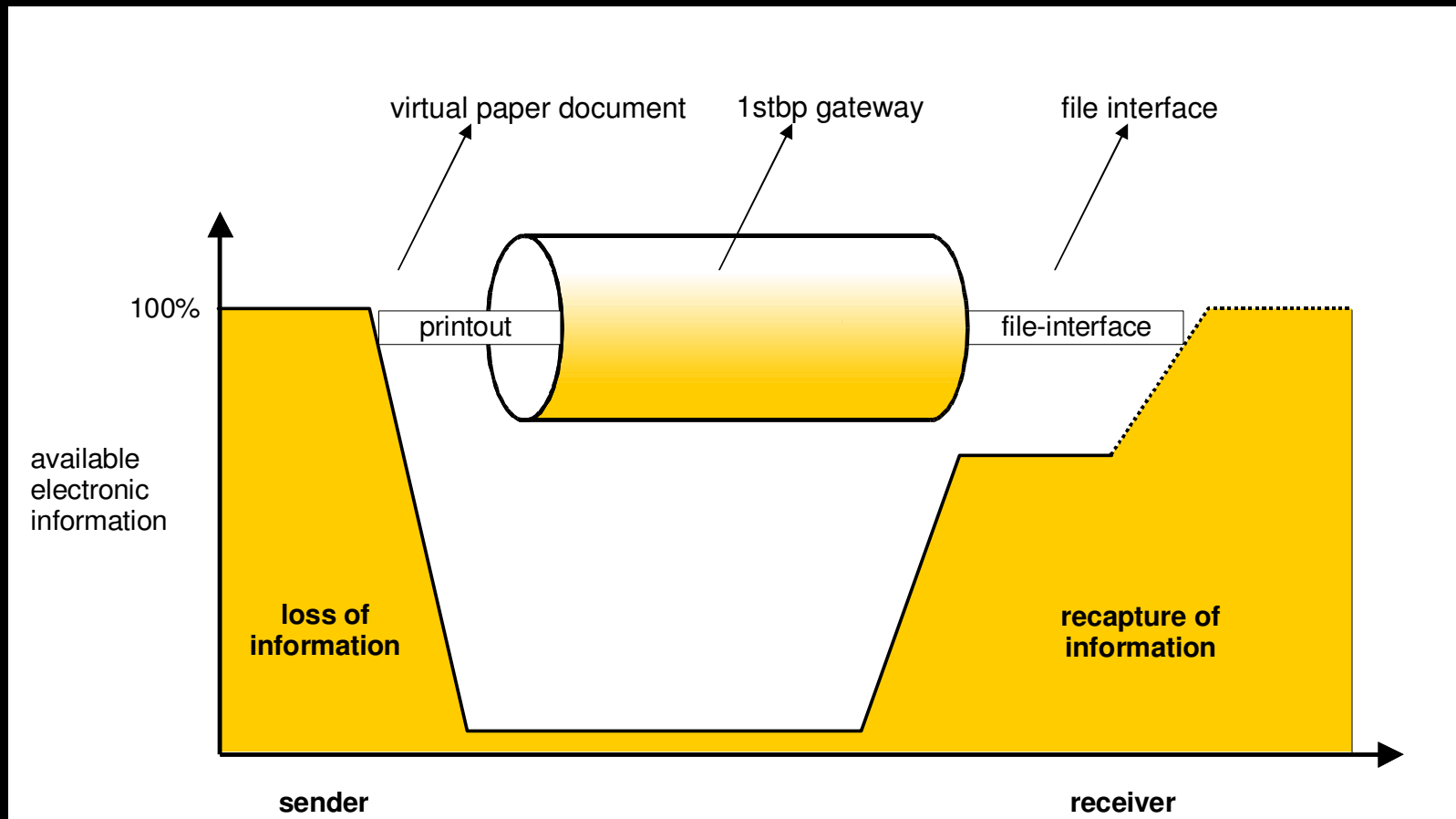
Invoicing and processing*	
Printout and enveloping	1,25 €
Postage	0,56 €
Scanning + OCR	1,00 €
Manual post-processing	1,00 €
<b>Total</b>	<b>3,81 €</b>

\* The lowest figures from several studies

The burdensome processing of paper based documents so far leads to high expenses



## Intelligent capture and processing of information: Sending business documents with virtual paper.



## Technical basics to data security.

**One thing is for sure:  
digital signature and  
the most modern encryption.**

- 2 **Digital signature:** The electronic document will be signed electronically. The signature will guarantee that the document has not been modified on its way to the receiver.
- 2 The signature (for invoices) used by 1stbp is a hardware-token based qualified signature according to the German law for signatures.
- 2 **Encryption:** By using a keypair that is created individually for each client, the invoices are protected during transmission against unwanted access. Only the recipient is able to read the invoice. Thereby the safest transmission of the emails is ensured.
- 2 The coding technique used by 1stbp is based on an 1024 asymmetrical Private- and Public-Key-Infrastructure.
- 2 **Result:** The combination of digital signature and most modern encryption techniques fulfills even the highest security requirements.



## Technical basics for the receiver

**Always welcome:  
1stbp delivers the desired  
data for every system.**

- First Businesspost will implement the interface that fits to your needs.
- For common ERP-Systems like Sage KHK, SAP, Navision, Edifact based systems standardized import interfaces for invoice records are existing.
- For data transfer AS2, X400, E-Mail, HTTPS und SAP Businessconnector are available.
- 1stbp makes it possible to handle even complex individualized interfaces.
- Each invoice record can be added a human readable image of the invoice, even with additional attachments required for the workflow



## Technical basics for the sender

**That's all you need:  
A conventional MS Windows  
computer with access to the  
Internet and e-mail.**

- ✎ Any software (incl. MS Word or MS Excel) for invoicing that works with MS Windows (NT 4.0 or higher) can be used.
- ✎ The application must support the selection of a printer.
- ✎ You have a working e-mail system and access to the internet on the computer you are "printing" the invoices.
- ✎ You can download the 1stbp software package free of charge from 1stbp website.
- ✎ During the installation you just enter some administrative data.
- ✎ If you want continuing your individual company paper for 1stbp invoices, you can load an existing image file or scan it during the installation process.
- ✎ You immediately receive your access data and the required security keys.



## What else can 1stbp do?

**No Windows?  
No manual printing?  
OK!**

- Senders that are creating their documents with an automated batch printing process can use any network-compatible postscript printer driver.
- Once installed, this printer can be used as standard printer for 1stbp receivers in the ERP-system.
- Every document that is generated by this printer is stored as a file in a configurable directory in your network.
- These files are sent to the 1stbp Gateway using the 1stbp software. No matter what OS you have.
- There are solutions for:
  - PCL/PDF/html print streams
  - AS400 spool files
  - Structured data (SAP Idoc, Edifact, Sedas etc.)
  - Inhouse data formats
  - And even more



## Which are the 1stbp services ?

**Intelligent full service:  
Receiving, capturing, converting,  
delivering, satisfying.**

- Being an interface between the sender and the receiver, 1stbp first captures the data included in the invoice.
- The capturing process is automatically performed by a special software developed for this purpose. The software "reads" the invoice and "understands" the content, just like a real person.
- In case the software is not sure about a decision, the decision is made by the specially skilled 1stbp team.
- The captured data is then converted to the format requested by the receiver.
- Additionally to the data record, a human readable image can be transferred to the receiver as a PDF/TIFF file





## What does the 1stbp service cost ?

**The 1stbp-principle:  
Everybody saves money.  
That's that!**

- 2 The sender buys a package for one year. Software, support and a certain quantity of documents are included.
- 2 This package can be used for ALL document types and ALL receivers
- 2 The sender is saving paper, the stamps, the envelope, and the process of enveloping and the way to the mailbox. Furthermore, the sender usually get's his money earlier, as the physical transport and the time at receiver for capturing is omitted.
- 2 By purchasing the package the costs of invoice transportation and delivery in a receiver-specific format is covered. This includes the capturing of the data.
- 2 Additionally the sender can track his invoices and see their specific status using the 1stbp software.
- 2 1stbp creates a CD with all invoice data incl. a browser for long time archiving once a year for the sender.



**All included: Software, support, service  
and one solution for everybody and everything.**

	Printstreams, WebEdi, structured data*	
	Annual fee	Each additional document
150 package (Starter)	150 €	0,750 €
250 package	225 €	0,500 €
500 package	350 €	0,400 €
1.000 package	550 €	0,300 €
2.000 package	850 €	0,200 €
4.000 package	1.250 €	0,188 €
8.000 package	2.000 €	0,130 €
20.000 package	3.500 €	0,130 €
50.000 package	7.300 €	0,130 €
100.000 package	13.600 €	0,130 €





**We want to satisfy you.**

**First Businesspost:  
Operating, Consulting,  
Development**

First Businesspost GmbH  
Am Moosfeld 27  
81829 München

[info@first-businesspost.com](mailto:info@first-businesspost.com)  
[www.first.businesspost.com](http://www.first.businesspost.com)  
Phone: +49 89 42743750

